

THE STRATEGIC LEADER PROGRAM

“Changing Lives Through Leadership”

October 11-14, 2022

Blankenship & Seay Consulting Group
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PROGRAM AGENDA

Pre-Seminar

360 Degree Assessment launched
Personality Surveys and Biographical Sheet

Tuesday, October 11th

8:00 a.m. – 10:00 a.m.

Understanding Yourself as a Leader

Emotional Intelligence
Personality Assessments results

10:00 a.m. – 12:00 p.m.

Group Coaching Meeting

Introductions
Discussion of Leadership Goals and Challenges
360° Survey and Assessment Results Discussion

12:00 a.m. – 1:00 p.m.

Lunch

1:00 p.m. – 5:00 p.m.

Leading Others

Mentoring, feedback and coaching skills
Growing and Retaining the Next Generation of Leaders

5:00 p.m. – 7:00 p. m.

Group Dinner

Wednesday, October 12th

8:00 a.m. – 10:30 a.m.

Taking your Career to the Next Level

10:30 a.m. – 11:30 a.m.

Influence, Persuasion and the Power of the “WHY”

Negotiation Exercise

12:00 p.m. – 1:00 p.m.

Lunch

1:00 p.m. - 4:00 p.m.

Strategic Time Management - Planning and Organization

Identifying Time Wasters
Tactical versus Strategic Activities
Delegation - Presentation and Quiz
Planning and Organizing Discussion

Thursday, October 13th

8:00 a.m. – 12:00 a.m.

Case Study and Coaching Discussion
Collaboration Amidst Disagreement and Conflict

12:00 p.m. – 1:00 p.m.

Lunch

1:00 p.m. – 3:00 p.m.

Influence and Collaboration
Givers and Takers
Relationship Skills
Leading a Polarized Workforce
Receptiveness Quiz and Discussion

3:00 p.m. – 4:00 p.m.

Presentation Skills Review and Prep

5:00 p.m.

Adjourn

Friday, Oct. 14th

8:00 a.m. – 10:00 a.m.

Creation of Personal and Professional Goals
Pay it Forward- Sharing leadership insights with your associates
Activity - *What Got You Here Won't Get You There*

10:00 a.m. – 12:00 a.m.

Individual Leadership Presentations

12:00 p.m. – 1:00 p.m.

Lunch

Post seminar

Follow-up session with your coach
Each participant will receive a Leadership Development Report